

WILENTZ

—ATTORNEYS AT LAW—

WILENTZ, GOLDMAN & SPITZER, P.A.

Wilentz Attorneys Todd E. Lehder and Robert Beckelman to Moderate and Co-present at the NJICLE's Solving Problems in Commercial Real Estate Transactions Seminar.

07/18/24

On July 18th, Todd E. Lehder will moderate and Robert Beckelman will co-present at the NJICLE's Solving Problems in Commercial Real Estate Transactions seminar.

The course will teach you how to craft and negotiate contracts and leases that protect your clients against untoward or excessive risk. This is a must-attend event for anyone who handles commercial real estate matters.

The program agenda will include the following:

- **9:00** | Welcome
- **9:05** | An updated look at structuring commercial real estate transactions in the current environment - *Todd E. Lehder, Esq.; Matthew J. Schiller, Esq.*
- **9:45** | Solving environmental problems in commercial real estate deals-transactions - *Michele J. Glass, Esq.; Robert Beckelman, Esq.*
- **10:25** | Break
- **10:35** | A primer on the new affordable housing requirements and discussion of how they might impact commercial real estate transactions - *Michael J. Edwards, Esq.; John A. Sarto, Esq.*
- **11:15** | Solving permitting issues - *Calvin Souder, Esq.; Jennifer Mazaway, Esq.*
- **11:55** | Morning Q&A
- **12:00** | Lunch
- **12:15** | Luncheon Presentation - Ten-X and beyond: An overview of the online auction sales process and how its use is helping to solve problems today's commercial real estate market - *Ian Grusd, CCIM SIOR*
- **1:00** | Solving financing issues- traditional and non-traditional financing - *Joshua Gorsky, Esq.; Patrick M. Deyhle, Esq.*
- **1:35** | Solving issues involving the Corporate Transparency Act - *Emily K. Montagna, Esq.*
- **2:45** | Break
- **3:00** | 21st century ethical issues in commercial real estate transactions - *Jeremy J. Zacharias, Esq.; Todd E. Lehder, Esq.; Matthew J. Schiller, Esq.*
- **3:50** | Afternoon Q&A
- **4:00** | Adjourn

[For more information and to register, please visit the event page.](#)

NJ CLE information: This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 6.7 hours of total CLE credit, including 1.0 in Ethics (Full Credits Available: NJ Ethics: 1.0, NJ General: 5.7).

Attorneys

- Todd E. Lehder
- Robert Beckelman

Practice

- Real Estate